

## Thriving Acupuncture & Herbal Medicine Practice for Sale King County, Washington – Retirement Sale

Are you a licensed acupuncturist ready to own or expand your practice? Don't miss this rare opportunity to acquire a highly successful and well-established Acupuncture and Herbal Medicine Clinic.

### Why This Clinic?

- **The owner is willing to pass along all their unique knowledge and skills to the successor:** it is key to success and profitability.
- **Profitable with Low Overhead:** The clinic operates with a highly automated management system, generating nearly \$1 million in discretionary cash flow to ownership with minimal staff.
- **Strong Reputation & Clientele:** With over 600 bookings monthly, a 5-star Yelp and a 4.7-star Google rating, the clinic attracts patients locally and internationally.
- **Room for Growth:** Current hours are limited to three full days and two half days a week. Expanding hours would easily increase revenue and profitability.
- **Comprehensive Services:** Offers acupuncture, Chinese herbal medicine, cupping, Tuina, pulse diagnosis, and nutritional therapy, creating diversified revenue streams.
- **Prime Location:** Situated in a busy area with proximity to MultiCare, UW Medical Center, and major grocery stores, ensuring high visibility and frequent referrals.

### Smooth Transition

The retiring owner is fully committed to your success and is willing to offer **up to two years of employment or consulting agreements** to ensure a seamless handover. Ownership aims to minimize the impact of this transition on loyal customers, ensuring continuity and stability.

### Flexible Terms

Performance and financial details of the transition will be negotiated in good faith and incorporated into the Letter of Intent (LOI). If terms do not align with expectations, there's no obligation to proceed.

### Why Invest?

This clinic offers a profitable, reputable practice in a growing market. With a loyal patient base and strong online presence, it has significant growth potential. **A qualified buyer could acquire this business with an SBA loan, possibly with no down payment.**

**Sale price** \$1,549,000

**Adjusted Cash Flow (EBITA):** 2021 \$813,000 2022 \$920,000 2023 \$971,000

**Contact me** at [grace@ibainc.com](mailto:grace@ibainc.com) or Office (425) 454-3052, Cell (206) 657-7740 to learn more!